

Charity Helpline: 01420 477787

E-mail: info@blhcharity.co.uk

Web: www.blhcharity.co.uk

Charity No: 1153712

# The Bordon Liphook Haslemere Charity CIO

# ANNUAL REPORT March 2019



# INSIDE FRONT COVER PLAIN

# BORDON LIPHOOK HASLEMERE CHARITY CIO

Report and Financial Statement for the Year ended March 31st 2019

Charity Number 1153712

# **Trustees**

Michael Gallagher Chairman and Director of Shops
Jennie Vernon-Smith Trustee and Director of Shops

Bob Monteath Trustee and Director of Shops (Resigned)

Alan Finn Trustee
Jeremy Bonnett Trustee
Margaret Lawden Trustee
Vince Prior Trustee

Helen Vyner Trustee (Appointed November 2018)

# **Charity Manager**

Sue Nicholson

# **Book Keeper and Financial Assistant**

Karen McMullen

# Office Assistant

Jacob O'Donoghue

# **Senior Management Team for Shops**

Bob Monteath Director
Jennie Vernon – Smith Director
Michael Gallagher Director

Jackie Restall Manager of Bordon Shop
Christine Kinge Manager of Haslemere Shop
Tanya Ware Manager of Liphook Shop
Carol Rowden Manager of Grayshott Shop

Auditors Traviss & Co
Bankers Lloyds Bank plc
Solicitors Third Sector Law

# **ACCOUNTS**

# **BORDON CHARITY SHOP**

15 FOREST CENTRE, BORDON, HAMPSHIRE, GU35 0TN

Manager Mrs Jackie Restall Telephone 01420 489875

Total Income Apr 2017-Mar 2018 £ 74,279.81

Total Income Apr 2018-Mar 2019 £ 83,500.19

# LIPHOOK CHARITY SHOP

23 STATION ROAD, LIPHOOK, HAMPSHIRE, GU30 7DW

Manager Mrs Tanya Wilkinson Telephone 01428 727211

Total Income Apr 2017-Mar 2018 £ 47,321.20
Total Income Apr 2017-Mar 2018 £ 46,892.29

# HASLEMERE CHARITY SHOP

2A HIGH STREET, HASLEMERE, SURREY, GU27 2LY

Manager Mrs Christine Kinge Telephone 01428 661848

Total Income Apr 2017-Mar 2018 £ 55,969.89

Total Income Apr 2018-Mar 2019 £ 55,255.34

# **GRAYSHOTT CHARITY SHOP**

5 THE SQUARE, HEADLEY ROAD, GRAYSHOTT, HINDHEAD, SURREY

Manager Mrs Carol Rowden Telephone 01428 609633

Total Income Apr 2017-Mar 2018 £ 41,588.82

Total Income Apr 2018-Mar 2019 £ 49,907.39

# **BORDON LIPHOOK HASLEMERE CHARITY CIO**

HAMPSHIRE HOUSE, HAMPSHIRE ROAD, BORDON, HAMPSHIRE GU35 0HJ

Charity Manager Mrs Sue Nicholson Telephone 01420 477787

 Total Income Apr 2017-Mar 2018
 £ 226,773.00

 Total Income Apr 2018-Mar 2019
 £ 258,666.41

 Total Grants Apr 2017-Mar 2018
 £ 35.310.00

Total Grants Apr 2018-Mar 2019 £ 42,500.00

# THE BORDON LIPHOOK HASLEMERE CHARITY CIO

The Charity raises money through its four Charity shops sited in Bordon, Liphook, Haslemere and Grayshott and from occasional generous donations received from benefactors, we then distribute the profits to people in need in North East Hampshire and South West Surrey.

The distribution is made by way of grants to local individuals or groups who have been referred to the Charity and endorsed by professional organisations. We also give grants to local organisations and charities.

As well as making their profit available for the local community the shops also provide affordable clothes, toys and household items. The Charity thus fulfills not one but two essential roles for the local community. In spite of the obvious and increasing need for such a Charity in every town in the Country, this Charity is, so far as we are aware, unique in being the only one of its kind. Grants during 2018-19 were up on the previous year by around 20% at just over £42,500.

# REPORT FROM MICHAEL GALLAGHER (CHAIRMAN OF TRUSTEES)

During this year we have been trying to build the trustee numbers and have successfully recruited two new trustees who will be joining us during the next financial year. We also said a final goodbye to our previous Chief Executive Bob Monteath who had, after relinquishing that role, become a trustee.

This year (April 2018- March 2019) the income from our shops increased from the previous year despite the continuing difficult retail trading conditions in the country given current uncertainties. All credit to our managers who with their loyal volunteers enabled us to achieve in excess of £257,000 takings in our shops.

The Charity continues to work on a completely confidential basis – the Trustees being given only case numbers and no names or addresses being divulged. Our trustees are caring considerate and extremely conscientious.

To them, our shop managers Jackie, Tanya, Christine and Carol, and Sue Karen and Jacob in the office I give my sincere thanks.

This will be the last annual report I put together as Chairman of Trustees as I am stepping down at the end of September 2019 and I wish my successor Jeremy Bonnett all good fortune and continued development of the Charity in the years ahead. I also thank all of those who have helped me in the past six years of my Chairmanship.

Of course without donations we would be unable to continue in our efforts to help the needs of local people, so to all of you who do donate, gift aid and also to those who purchase goods from our shops I also extend my deepest thanks.

### SHOPS PERFORMANCE DURING THE YEAR

This year the shops showed a slight increase in profits from the previous year helped by a big increase in profit from Grayshott .The overall profit for the year from the shops was just under £ 79,500 overall.

## **BORDON**

Profits were £36,700, making this shop our biggest earner, a position it has held for many years. The shopping centre is itself still in a state of flux with new openings helping the footfall but also a continuous turnover and still with many empty spaces. Jackie and her team are to be congratulated for the enormous amount of hard work which they put into achieving the turnover which they do. The level of donations continues to be high and all that stock is processed in a small space to give the shop the attractive look which it has.

# **LIPHOOK**

Profits were just under £16,500, down on last year but we must thank Tanya and her team of volunteers for achieving a good level of sales and maintaining a considerable number of regulars. Liphook suffered much this year from a lack of banking facilities- a situation which has now hopefully improved.

# **HASLEMERE**

Profits this year were down on last year at just under £8,900. Haslemere itself is suffering many retail problems and the location of our shop is slightly off main pitch and has suffered considerable disruption over the years from road works and road closures and also the difficulty of parking nearby but nevertheless continues to receive a good level of quality donations. We thank Christine and her team for all their efforts and in particular the Gift Aid performance of this shop.

# **GRAYSHOTT**

Profit this year was a remarkable £17,500, more than double last year. Our congratulations go to Carol and her small team who have grown the shop from a small start into our second largest profit shop in just a few short years.

Although tucked away in the corner of the Square the shop has become more well used over the last year and is now an integral and respected part of the centre of Grayshott

# **GIFT AID**

The total amount of Gift Aid returned to the Charity by HMRC amounted to over £11,900

# THE YEAR AHEAD

With continuing uncertainty it is not expected that we will see great improvements in our shop takings over the next year. Volunteers are now becoming harder to find given the increase to pension age and with relatively high levels of employment locally.

We thank our managers and volunteers for their huge commitment to the Charity. It is the work they do, combined with many generous donations, which allows our Charity to continue supporting our local community.

# THE BLH CHARITY BOLTINI FUND

This fund was set up with the Hampshire and Isle of Wight Community Foundation in 2012 and allows us to benefit from dividends on our investment to pay grants without affecting our original investment capital value. This year the BLH Boltini fund awarded grants which included £6,500 towards Christmas Vouchers given by the Charity to needy local families to allow some special extras at Christmas time. Each worthy family is nominated by a local organization. There was also the annual grant to Lord Wandsworth College to help with uniforms for their disadvantaged pupils provided from a legacy left specifically for educational needs.

Our funds within the Boltini Fund at the end of the Financial Year stand at £162,892 which will allow us the sum for grants in 2019-20 of up to £6,590.

# HASLEMERE CHALLICE FUND

Since the opening of our Haslemere shop we have also contributed through the Surrey Community Foundation to a local fund in the Haslemere area known as the Haslemere Challice Fund which gives grants to organisations and individuals in the Haslemere area. This year grants were awarded to our Charity to assist with needy people in Haslemere including the Christmas voucher scheme, Haslewey, Haslemere Museum and Haslemere Hall.

Our Chairman sits as one of the trustees of this fund.



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We welcome your donations and thank you for your support. For information on legacies and Gift-Aid ring the office on 01420 477787